

PEARLS OF WISDOM

(Installation of International President 1981-82, Mary Floyd)

We gather tonight to mark the ending of one era, and to give credence to the beginning of a new year in Credit Professionals International.

"Look to This Day" has been the theme of President Ellen and her officers. We have followed the beam of the lighthouse with the leadership of President Ellen and we now give our appreciation to the outgoing officers.

(Ask Ellen to stand)

President Ellen, by using a lighthouse for a symbol to emphasize your theme, "Look to This Day," the bright lighthouse beacon has shed its light for the protection against danger and a warm welcome to those passing by. Diligently you have guided Credit Professionals International safely through a year of challenge and change. Your goal to better communications, plus your determination to share our educational program with others has helped to further the growth of our organization and thus has led us through a very successful year. Let's all show our appreciation to Ellen for her time and effort.
(Applause)

The lighthouse beam has been a beacon to guide us in this past year. Members let us now show appreciation.

(Ellen sits down)

Just as the lighthouse gave a scanning brilliance to the sea, the pearl is the jewel of mysterious twilight that reigns at the bottom of the sea. "Pearls of Wisdom" will capture our imagination just as the soft glow of the pearl captures the luster and translucency of a perfect jewel.

It is said that the pearls are the tears of the angels, and long have been a mark of distinction, wealth and power. Known as the "Queen of Gems," our

perpetual delight in the pearl has enriched our literature with countless tales of drama, romance, and beauty that harks back to the dawn of history.

When God spoke to King Solomon and asked what was the one thing he wished for more than anything else. Solomon replied, "Wisdom." He never asked for fame, honor, or money, but wisdom.

"Pearls of Wisdom" will bring to our organization the education that we seek, plus the wisdom and knowledge of the universe. Knowledge has to be improved, challenged, and increased constantly or it vanishes. When gathering wisdom for Credit Professionals International, we will have to set goals. We must move forward, and only by moving forward with intellectual growth can we achieve our determined goals. We will rely on all members as there can be no success unless all do their part.

(Install the District Presidents)
(Installing Officer)

We will move forward with the words of wisdom of the District Presidents as they are installed into office as a member of Credit Professionals International Board of Directors.

(As the District President (DP) is called she goes to center stage, listens to the words, then forms a semi-circle on stage)

District One

P stands for the punctuality of those preserving individuals seeking to increase their credit knowledge.

District Two

E is for the enthusiastic build-up while increasing their excellence in procedure practices.

District Three & Four

A is the ability to absorb knowledge that can be used in pursuing more education.

District Five

R is the responsibility that is learned and used in the exercise of their duties.

District Six

L is the leadership training that can be utilized to further the growth of individual characteristics.

District Seven

S is the satisfaction gained from self-improvement. Skills are the keys to achievement.

District Eight

W is for the wealth of information gained through the study manuals, and articles in our newly re-vamped International.

District Nine

I is the intelligent use of the time that gives you an awareness of the accomplishments that can be completed in the shortest period of time.

District Ten

S is for service given with a smile for the improvement of each club and the overall organization.

District Eleven

D is for the dedicated members who work without ceasing to keep their clubs on target in search of their goals.

District Twelve

O are the objectives we strive for in search for growth through professionalism.

District Thirteen

M is for the merit of the theme "Pearls of Wisdom" which is a combination of all these letters.

District Presidents, you have brought to us through your letters, intelligent, industrious and inspirational words to live by. Do you accept the teaching of these words and pledge to act in the best interest of Credit Professionals International? (DP's respond "I do.")

Treasurer

Pearls and gold have long been considered mystic symbols of security. The older they become the more valuable they are to the beholder. As

Treasurer you will guard the financial security of our organization. Do you accept the responsibility of this office?

Secretary

The pearl is a gem for the connoisseur and request for the collector. As Secretary, you will be the collector of our organization as you record the knowledge of the spoken words, which will be related in Credit Professionals International history. Will you accept the responsibility of recording our wisdom?

Third Vice President

The color and quality of pearls vary according to the locality in which they are acquired. Like the pearl, our members, come from all walks of life, from all phases of business credit. You, as Membership Chairman, will have the opportunity to lead the acquisition of members, who are the pearls of Credit Professionals International. Do you accept the responsibility of growth in our organization?

Second Vice President

The theme of "Pearls of Wisdom" is all encompassing of the ideals of Credit Professionals International. However, education, the knowledge and wisdom we extend will be the major pursuance of the theme. Education and wisdom to use it wisely is the purpose we strive to attain. Do you accept the education responsibility of the organization?

First Vice President

Yours is a challenge to bring additional pearls into the realm. The new clubs that are organized and membership that is retained are the pearls of Extension. We offer potential members the opportunity to extend their life, extend their values, and extend their friendships through membership in Credit Professionals International. As First Vice President you are to assist and cooperate in every way possible to carry on the function of the organization. You will stand ready to aid your President and to carry out all services requested of you by her/him and the Board of Directors. Will you extend your

wisdom in the undertaking of your responsibilities?

President

You have selected to use the theme "Pearls of Wisdom" for the following year. This theme will bring unity and strength to Credit Professionals International. One pearl alone has no strength but the strand denotes unity. You, with the pearl of leadership, are the final gem to be added to our strand. Yours is the office to close the circle of unity and only by uniting together with our efforts can we find strength of purpose. Your duties as prescribed in the bylaws shall be the principle executive officer, and in general, supervise all business and affairs of the Corporation; and be authorized to sign such documents as are necessary in the corporate structure. Further, you will preside at all meetings of the members, of the Board of Directors and of the Executive Committee. Further, you will appoint the Chairman of all Committees and members to serve on the Committees and shall be ex-officio member of all committees, except the Nominating Committee. You will further perform all duties incident to the office of the president and such other duties as may be prescribed by the Board of Directors from time to time.

The position you are about to undertake will call for wise leadership, patience, and tactfulness. Yours will be a year of service. In electing you to the office of president, the members have shown their faith in your ability. Will you confirm the faith of the members and accept the duties and responsibilities as President of Credit Professionals International?

(Reply)

The Installing Officer

The officers and directors have pledged the acceptance of their duties for _____. Do you, the members, pledge to support the officers and organization in combined efforts of success and unity?

(Members should respond, We do.)

"May the beauty of the Pearl
and the Wisdom of the universe
encircle you."

Ladies and Gentlemen, I pronounce the officers and directors for _____
duly installed.

(by Mary Floyd, CCCE)

An addendum is included for those who wish to install State Officers.

(To install State Officers)

Ladies and gentlemen, you have elected your officers and directors for the coming year. You have charged these leaders with the responsibility of conducting the affairs of the organization on your behalf. You have conferred a great honor upon them. You have indicated that they are worthy of your trust and confidence.

In turn, by their acceptance of your election, the new officers and directors have indicated their willingness to accept the challenge of the pearl, that of leadership. Will the incoming directors, treasurer, secretary, and vice president(s) please come forward and stand before the podium. And will our incoming president please stand to my right.

You have been selected by your associates to follow the Pearls of Wisdom and direct the activities and objectives of this organization for the ensuing year. You are in a position of responsibility and trust. Your members have shown their faith and confidence by electing you to lead them. In the year ahead you have the pearl and its luster to guide this organization to new heights of meaningful accomplishment.

President _____, this organization has elevated you to the presidency. With this goes the responsibility of guiding the board of directors in their quest for new accomplishments. The duties and responsibilities of the presidency are outline in the by-laws. Study these well so you will know what your obligations will be.

Do you, directors and president, accept and swear to faithfully discharge your responsibilities as you follow the "Pearls of Wisdom" this year? I now declare you duly installed, and give my congratulations to each of you.